

CORPORATE PROFILE



GSO CORPORATION
Service Led and Technology Driven

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CORPORATE BACKGROUND

GSO CORPORATION, USA, is a world class corporate conglomerate with emphasis in National Defense, Textiles, Healthcare and Energy. Founded in 1994 by CEO, Gozi Oburota, GSO provides financial management, information technology and project management services to the United States government.

Our early successes were regional, with clients primarily located in California. In 2002, GSO relocated headquarters office from San Jose, California to Washington, DC. This relocation also signaled a new business direction in the service offerings and client base for GSO.

Today, GSO is in the process of working with the Nigerian government and the Nigerian Navy, with the approval and blessing of the United States government to solve the menace of crude oil theft, illegal oil bunkering, piracy and terrorism in the Nigerian Maritime Domain.



PERSONAL PROFILE

- **Gozi Oburota, CPA** is Founder and CEO, of GSO Corporation.
- Mr. Oburota has BBA (Finance) and MBA (Accounting) degrees from the University of Texas at Austin. He is a Certified Public Accountant (CPA), a Certified Management Accountant (CMA) and a Certified Fraud Examiner (CFE).
- Mr. Oburota has managed GSO through a period of dynamic growth, with engagements including the U. S. Departments of Defense, Commerce, Education, the District of Columbia, the City of San Jose, the San Jose Redevelopment Agency, Santa Clara County and the San Jose Symphony, and the multi-billion dollar San Francisco International Airport expansion and the Los Angeles County Metropolitan Transportation Authority.
- Before founding GSO, Mr. Oburota served as a senior accountant at the IBM World Headquarter for Storage Systems in Silicon Valley, California. Mr. Oburota assisted IBM in development and introduction of its mainframe storage system which accounted for \$6 billion in annual revenue.



Early Success and a Legacy

For a long time the capital of Silicon Valley, San Jose, California had everything it wanted except that for sports entertainment you had to go to San Francisco (located about 60 miles north west from San Jose) to have a wonderful experience. So the city leaders were determined to bring professional sports to the city of San Jose. San Francisco had the 49er professional football team and the San Francisco Giants, a professional baseball team. The Oakland Raiders, a professional football team were having problems in Oakland (located about 40 miles north of San Jose) and hinted on moving to the south bay as San Jose is locally called but the deal fell through.

The city of San Jose leaders were determined to bring a professional team to Silicon Valley and when the opportunity came for a hockey franchise to come to San Jose, in 1991 the city grabbed the opportunity and commissioned the building of the San Jose Arena (**Picture in the next page**).

Bids were sent out for construction accountants to oversee the construction, with the big six accounting firms putting in bids. It was a surprise to everyone when GSO was selected by the city and the San Jose Sharks to provide the oversight for the project. GSO was awarded a three year contract for the project. GSO provided the construction accounting, the cost controls, and compliance with internal controls in construction of a \$165.6 million 20,000 seat world-class San Jose Arena. The construction project was directed by both the owners, the San Jose Redevelopment Agency of the city of San Jose and the Arena Management Corporation (the NHL San Jose Sharks). The engagement included providing cost controls and monitoring all project costs and comparing budgets costs to actual costs. The cost analysis also included cost splits between the Agency and the Sharks.

Yes it was the first big time project for GSO with many following afterwards. The San Jose Arena is now used for hockey, basketball, tennis and musical concerts. Today the city of San Jose and the people of Silicon Valley are proud for building the Arena and so do we at GSO.



The San Jose Arena



STRATEGIC ALLIANCES

GSO has formed strategic alliances with national and international companies. GSO has successfully participated in joint ventures with firms including:

- IBM
- EDS
- KPMG, LLP
- PricewaterhouseCoopers

GSO also has earned relationships with key decision makers throughout United States government agencies who recognize GSO's quality and support GSO in its efforts to succeed.



CLIENTS SERVED

Federal Agency Clients

- U. S. Department of Defense
- U. S. Department of Health and Human Services
- U. S. Department of Commerce
- U. S. Department of Education
- General Services Administration

Municipality Clients

- The District of Columbia (Washington, DC)
- The City of San Jose
- The County of Santa Clara
- The Santa Clara Valley Transportation Authority

Commercial Clients

- San Francisco International Airport
- San Jose Symphony

